

Sector Specific Valuation Multiples

(Detailed Elaboration)



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Banks and Financial Institutions

P/BV

P/BV below 1 may suggest that the market values the company lower than its book value, indicating a potential undervaluation.

Conversely, a P/BV above 1 may imply that the market values the company higher than its book value.



Automotive

EV/Unit

Refers to the Enterprise Value (EV) per unit, where "unit" represents a measure of production or sales volume, such as per vehicle sold.



Hospital

EV/Bed

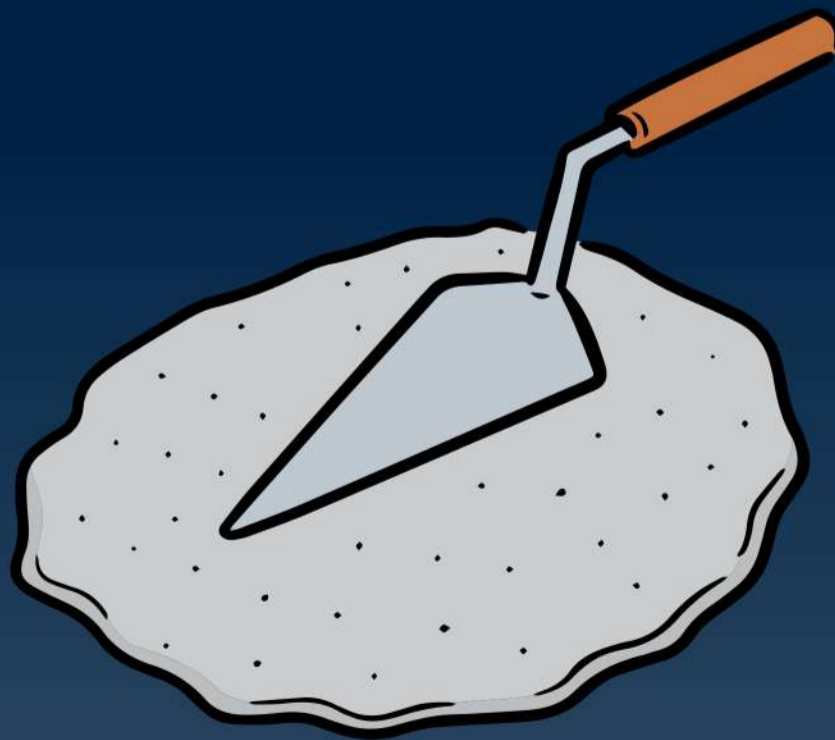
The EV/Bed (Enterprise Value per Bed) ratio is a financial metric used to assess the valuation of a hospital or healthcare facility in relation to its operational capacity, measured by the number of beds.



Cement

EV/Tonne

Used to evaluate the valuation of a company in relation to its production capacity or output



Energy

EV/MV

EV/Megawatt (EV/MW) ratio is a financial metric used to assess the valuation of a company in the energy sector, particularly those involved in electricity generation.



Asset Management

Market Value/AUM

It assesses the value of an asset management company in relation to the total assets it manages on behalf of its clients. This multiple is particularly relevant in the context of investment management firms, mutual funds, hedge funds, and other entities that derive revenue from managing client assets.



Software as a Service (SaaS)

EV/ARR

Used to assess the valuation of a company relative to its annual recurring revenue. This ratio is commonly employed in the context of subscription-based business models, particularly in the software as a service (SaaS) industry.



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